# Glenco

















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LEVEL



Trade work is easy. But trade *service* requires Glenco.

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est. 1988

A trade service company that offers more than what you expect.

#### **WE ARE**

99	SERVICE	Human beings, that value human beings.
#1	EXCELLENCE	People that don't believe in doing things by halves.
	TEAM	All in this together.
	UNSTOPPABLE	Ambitious about quality, service and building a future.

# **ABOUT GLENCO**

Since being established in 1988 Glenco has grown from a small family run business, delivering forward thinking service in all types of electrical work into a large team of trade service providers across a multitude of fields.

Today at Glenco we specialise in Electrical, Level 2 ASP, Air Conditioning, Building & Maintenance (registered Class 2 building practitioners), Security & Alarms, Energy, Fire and Communications. It is our desire to be more and do more than what is expected that gives us the opportunity to prosper and stand out. We believe in our team, our clients, the power of service and some honest to goodness hard work. It's this approach that builds a culture that offers more than what you'd expect of your trade service provider.

We believe quality lies outside the key practices of trade work and in the finer details of our internal practice, experience and personality.





#### **INSIDE GLENCO**

Glenco's track record of successfully delivering countless projects on time and on budget for our clients makes us stand out in our industry. We maintain a persistence to deliver projects effectively and go above and beyond the expectations of our customers. At Glenco, we have systems and procedures in place that are unique to a trade service business. We have developed

these carefully thought-out processes over our many decades in the industry. We work as a partner with your business to achieve the best possible outcome for your project, keeping all the moving parts of managing a large commercial installation or maintenance contract under control so you don't have to.

#### **INSURANCE**

Public Liability: Liability Limit \$20,000,000

Professional Indemnity: Liability Limit \$20,000,000

Motor Vehicle: Liability Limit Comprehensive

Worker's Compensation: Liability Limit Comprehensive















# PEOPLE + CULTURE

At Glenco, our people provide the building blocks upon which the foundation of our company stands; customer service. It is our service professionals that we employ in house as well as our administrative and managerial team that keep the ball rolling and ensure we deliver time and again on our service promise. Our team of tradespeople

are highly skilled and continually developed to be the best in the industry. Because we know how much we rely on the motivation and stamina of our service delivery team, we ensure we provide ongoing training and development for the individuals that go out of their way to make your experience as a Glenco client one of a kind.



### MANAGEMENT SYSTEMS

The key to successfully providing you with a level of service that is different to what you may experience from another trade provider is not only in our people, it is also in our systems and processes, from operational to WHS.

Having the right systems will help ensure the best possible outcomes for all parties involved, and hold our team and suppliers accountable for the service we all deliver.

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### SECTORS WE SERVE

**RESIDENTIAL** 

**COMMERCIAL & INDUSTRIAL** 

**REAL ESTATE** 

STRATA MANAGEMENT

**BUILDING MANAGEMENT** 

**HOSPITALITY** 

HEALTHCARE

**EDUCATION** 

RETAIL

## CLIENTS WE WORK WITH























### **SERVICES**



**Emergency Service** 



**Security & Alarms** 





**Energy Management** 





**Fire Protection** 





Communications



Building & Maintenance Class 2 building practitioners



**Electric Vehicle Charging Stations** 



Electrical License: 31808C

### VALUE ENGINEERING

For the benefit of all stakeholders, Glenco's knowledge and experience is valuable from the initial concept stage of a project, to the finished product. The value Glenco adds comes from our capability to 'think like the customer' and deliver your desired outcomes as a high quality business partner. From conceptualisation to completion, we have a long and successful track record delivering projects, including a number with design and construct requirements.

Glenco has the ability to manage preliminary challenges such as;

- Design recommendations
- Appropriate Specification Documentation
- Appropriate Equipment/Product Choices
- Equipment/product procurement
- Off Site Manufacturing
- Produce and Manage Project Logistics
- Commissioning Processes

Working together with all stakeholders, our experiences in managing our client's needs and complex processes allow us to reach the best possible outcomes.

#### **ELECTRICAL**







#### Service and installation for residential and commercial

**LIGHTING AND POWER CIRCUITS** Maintenance, repairs, rewiring and installation

SWITCHBOARD Design, repairs, upgrades, replacements

**LIGHTING SOLUTIONS** All types of installations (e.g. energy efficient)

**EMERGENCY** Lighting design, supply, installation, maintenance

CABLING Phone/Internet, data, fibre installations

**CERTIFICATES** OH&S Certifications

**TESTING AND TAGGING** Certifications and regular maintenance

**INFRARED THERMO-GRAPHIC SCANNING** Scanning and reporting

**HOME AUTOMATION** C-Bus

**SAFETY AUDITS** Certificates and cost saving measures

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Electrical License: 31808C

Air Conditioning License: 318742C Refrigerant Trading Authorisation: AU44005

#### LEVEL 2 ASP



Service and installation for residential and commercial

**LIVE WIRING** Connection of service lines to the network

**OVERHEAD/UNDERGROUND SERVICE LINES** Installation, repair and maintenance

**METERING** New connection assistance in conjunction with your energy provider

**DISCONNECTIONS** Disconnecting the premises from the network

UPGRADE MAINS POWER SUPPLY New steel poles, relocation of attachment and three phase power

MAINTENANCE CLEARANCE Surrounding overhead supply cables



#### HVAC + R



#### Service and installation for residential and commercial

RESIDENTIAL AND COMMERCIAL

**HEATING** Design, installation, maintenance, service and repairs

**VENTILATION** Design, installation, maintenance, service and repairs

**AIR CONDITIONING** Design, installation, maintenance, service and repairs

**REFRIGERATION** Design, installation, maintenance, service and repairs





Builders License No: 341986C

Master Security License No: 000101095

# BUILDING & MAINTENANCE



#### **REGISTERED CLASS 2 BUILDING PRACTITIONER**

Service and installation for residential and commercial

**RESIDENTIAL** repairs and renovations

STRATA and REAL ESTATE maintenance

COMMERCIAL and RETAIL maintenance

#### **SERVICES WE PROVIDE:**

- All types of Building and Renovations
- Carpentry
- Building & Property Maintenance
- Doors
- Locks
- Windows
- Timber Flooring
- Sash cords
- Glass
- Rooting

- Plastering
- Office Partitioning
- Gyprocking
- Painting
- Tiling
- Timber Gates
- Timber Decks, Pergolas
- Specialise in kitchen and bathroom design and fit outs

# SECURITY & ALARMS



Service and installation for residential and commercial

BURGLAR ALARM Systems (wired and non-wired). Device connectivity.

**24HR SECURITY** Back to Base monitoring including GPRS Wireless Monitoring Systems

**CCTV** Visual Surveillance Solutions

**FIRE MONITORING** Fire panel back to base monitoring

**INTERCOMS** Repairs, servicing and installations

**ACCESS CONTROL MANAGEMENT SYSTEMS** Integrated security solutions





### ENERGY MANAGEMENT



Service and installation for residential and commercial

**ENERGY AUDITING** All spaces including commercial and residential

**ENERGY USAGE** Monitoring of lighting, air conditioning/ventilation

**ENERGY REDUCTION SCHEMES & MANAGEMENT SYSTEMS** Development and implementation

**ENERGY TARIFF STRUCTURE** Analysis and implementation

**DATA LOGGING** Analysis and implementation to ensure efficient infrastructure outcomes

THERMAL IMAGING Infrared scanning of electrical infrastructure



# FIRE PROTECTION



Service and installation for residential and commercial

**LIGHTING** Emergency and Evacuation

**SMOKE ALARMS** 240 Volt and Lithium battery operated

**TAGGING AND TESTING** Appliances and equipment's recorded and monitored

**SAFETY AUDITS** Inspections of infrastructure, rectification and recommendations

SUPPLY AND INSTALLATION Fire rated doors, walls and ceilings

**SYSTEMS** Monitored smoke detectors, Automatic to Stand Alone Fire Detection, Emergency Warning and Intercommunication Systems (EWIS), Back to Base Monitoring

**CONTRACTS AND CERTIFICATIONS** AFSS Certifications, Maintenance Programs



**Electrical License:** 

### ELECTRIC VEHICLE 48 **CHARGER** INSTALLATIONS



Installation for residential and commercial

COMPREHENSIVE SITE ASSESSMENT Our EV experts will assess your requirements for your site and design the right installation needs

**DETAILED & EXTENSIVE CUSTOM DESIGN** We plan and design the perfect custom solution for your property from start to finish

EXPERT & FRIENDLY INSTALLATION Our experienced electricians will then fully install your new EV charging station



#### COMMUNICATIONS (2)



Specialised design, supply, installation and maintenance services

FIBRE OPTICS Design, supply, installation, maintenance and certification

DATA/NETWORK CABLING AND INFRASTRUCTURE Design, supply, installation, maintenance and certification

PHONE/INTERNET/NBN Cabling and phone point repairs and installation

**TV/ANTENNA** Cabling and reception - Free to air, Foxtel/Pay TV infrastructure



#### WHY GLENCO?

SPECIALIST

Australian family owned and operated company who strives to provide a specialised high quality service to our customers

- 2 SUCCESS Operating since 1988
- 3 INNOVATIVE
  Proven track record for continuous improvement and thinking outside the box
- 4 POSITIVE ENERGY
  Energetic company that makes things happen
- **QUALITY**Best in industry technicians, project managers and customer support team members who strive for excellence every day
- 6 EXCELLENCE
  Extensive industry knowledge & experience
- 7 **CONSISTENCY**We get the job done
- Priven by best practice processes that deliver the best outcomes and service for our customers

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Electrical

Electrical License Number: 318080 ABN: 54 051 413 926

#### **Building & Maintenance**

Registered Class 2 Building Practitioner Builders License: 341986C ABN: 23 634 055 799

Security
Master Security License Number: 000101095
ABN: 93 169 787 679

Air Conditioning
Refrigerant Trading Authorisation: AU44005 Air Conditioning License Number: 318742C ABN: 80 620 283 598