



ELECTRICAL



AIRCON



BUILDING &  
MAINTENANCE



SECURITY



ENERGY



FIRE



COMMS



LEVEL 2

Trade work is easy.  
But trade *service*  
requires Glenco.

# CONTENTS

06	ABOUT GLENCO
07	INSIDE GLENCO AND INSURANCES
08	PEOPLE + CULTURE AND MANAGEMENT SYSTEMS
09	RECENTLY COMPLETED PROJECTS
11	SECTORS WE SERVE
13	VALUE ENGINEERING
14	ELECTRICAL
15	LEVEL 2 ASP
16	HVAC + REFRIGERATION
17	BUILDING & MAINTENANCE
18	SECURITY & ALARMS
19	ENERGY MANAGEMENT
20	FIRE PROTECTION
21	COMMUNICATIONS
22	WHY GLENCO

est. 1988

A trade service company that offers  
more than what you expect.

## WE ARE



### SERVICE

Human beings, that value human beings.



### EXCELLENCE

People that don't believe in doing things by halves.



### TEAM

All in this together.



### UNSTOPPABLE

Ambitious about quality, service and building a future.

## ABOUT GLENCO

Since being established in 1988 Glenco has grown from a small family run business, delivering forward thinking service in all types of electrical work into a large team of trade service providers across a multitude of fields.

Today at Glenco we specialise in Electrical, Level 2 ASP, Air Conditioning, Building & Maintenance, Security, Energy, Fire and Communications.

It is our desire to be more and do more than what is expected that gives us the opportunity to prosper and stand out. We believe in our team, our clients, the power of service and some honest to goodness hard work. It's this approach that builds a culture that offers more than what you'd expect of your trade service provider.

We believe quality lies outside the key practices of trade work and in the finer details of our internal practice, experience and personality.



# INSIDE GLENCO

Glenco's track record of successfully delivering countless projects on time and on budget for our clients makes us stand out in our industry. We maintain a persistence to deliver projects effectively and go above and beyond the expectations of our customers. At Glenco, we have systems and procedures in place that are unique to a trade service business. We have developed

these carefully thought-out processes over our many decades in the industry. We work as a partner with your business to achieve the best possible outcome for your project, keeping all the moving parts of managing a large commercial installation or maintenance contract under control so you don't have to.

# INSURANCE

Public Liability:	Liability Limit	\$20,000,000
Professional Indemnity:	Liability Limit	\$5,000,000
Motor Vehicle:	Liability Limit	Comprehensive
Worker's Compensation:	Liability Limit	Comprehensive





## PEOPLE + CULTURE

At Glenco, our people provide the building blocks upon which the foundation of our company stands; customer service. It is our service professionals that we employ in house as well as our administrative and managerial team that keep the ball rolling and ensure we deliver time and again on our service promise. Our team of tradespeople

are highly skilled and continually developed to be the best in the industry. Because we know how much we rely on the motivation and stamina of our service delivery team, we ensure we provide ongoing training and development for the individuals that go out of their way to make your experience as a Glenco client one of a kind.



## MANAGEMENT SYSTEMS

The key to successfully providing you with a level of service that is different to what you may experience from another trade provider is not only in our people, it is also in our systems and processes, from operational to WHS.

Having the right systems will help ensure the best possible outcomes for all parties involved, and hold our team and suppliers accountable for the service we all deliver.

# RECENTLY COMPLETED PROJECTS

- |   |  |
|---|--|
| — 122 Arthur Street,<br>North Sydney        | — The Brasserie<br>Bread                         |
| — Kogarah Private<br>Hospital               | — 6 The Crescent,<br>Kingsgrove                  |
| — Kippax Oval<br>Amenities                  | — AVEO Retirement &<br>Aged Care                 |
| — St Leonards<br>TAFE NSW                   | — St Ives High School<br>NSW GOVERNMENT          |
| — McGrath Real Estate<br>Leichhardt & Manly | — Platinum Business Park<br>Ralph St, Alexandria |



McGrath



# SERVICES



Emergency Service



Security & Alarms



Electrical



Energy Management



Level 2 ASP



Fire Protection



Air Conditioning



Communications



Building & Maintenance

# SECTORS WE SERVE

RESIDENTIAL

COMMERCIAL & INDUSTRIAL

REAL ESTATE

STRATA MANAGEMENT

BUILDING MANAGEMENT

HOSPITALITY

HEALTHCARE

EDUCATION

RETAIL



# VALUE ENGINEERING

For the benefit of all stakeholders, Glenco's knowledge and experience is valuable from the initial concept stage of a project, to the finished product. The value Glenco adds comes from our capability to 'think like the customer' and deliver your desired outcomes as a high quality business partner. From conceptualisation to completion, we have a long and successful track record delivering projects, including a number with design and construct requirements.

Glenco has the ability to manage preliminary challenges such as;

- Design recommendations
- Appropriate Specification Documentation
- Appropriate Equipment/Product Choices
- Equipment/product procurement
- Off Site Manufacturing
- Produce and Manage Project Logistics
- Commissioning Processes

Working together with all stakeholders, our experiences in managing our client's needs and complex processes allow us to reach the best possible outcomes.

# ELECTRICAL



## Service and installation for residential and commercial

**LIGHTING AND POWER CIRCUITS** Maintenance, repairs, rewiring and installation

**SWITCHBOARD** Design, repairs, upgrades, replacements

**LIGHTING SOLUTIONS** All types of installations (e.g. energy efficient)

**EMERGENCY** Lighting design, supply, installation, maintenance

**CABLING** Phone/internet, data, fibre installations

**CERTIFICATES** OH&S Certifications

**TESTING AND TAGGING** Certifications and regular maintenance

**INFRARED THERMO-GRAPHIC SCANNING** Scanning and reporting

**HOME AUTOMATION** C-Bus

**SAFETY AUDITS** Certificates and cost saving measures



# LEVEL 2 ASP



Service and installation for residential and commercial

**LIVE WIRING** Connection of service lines to the network

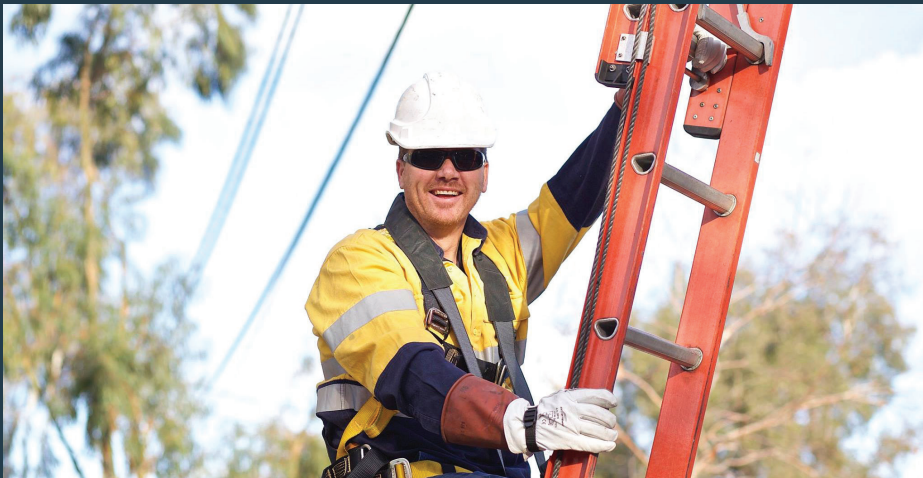
**OVERHEAD/UNDERGROUND SERVICE LINES** Installation, repair and maintenance

**METERING** New connection assistance in conjunction with your energy provider

**DISCONNECTIONS** Disconnecting the premises from the network

**UPGRADE MAINS POWER SUPPLY** New steel poles, relocation of attachment and three phase power

**MAINTENANCE CLEARANCE** Surrounding overhead supply cables



# HVAC + R



Service and installation for residential and commercial

**RESIDENTIAL AND COMMERCIAL**

**HEATING** Design, installation, maintenance, service and repairs

**VENTILATION** Design, installation, maintenance, service and repairs

**AIR CONDITIONING** Design, installation, maintenance, service and repairs

**REFRIGERATION** Design, installation, maintenance, service and repairs



# BUILDING & MAINTENANCE



Service and installation for residential and commercial

RESIDENTIAL repairs and renovations

STRATA and real estate maintenance

COMMERCIAL and retail maintenance

## SERVICES WE PROVIDE:

- All types of Building and Renovations
- Carpentry
- Building & Property Maintenance
- Doors
- Locks
- Windows
- Timber Flooring
- Sashcords
- Glass
- Roofing
- Plastering
- Office Partitioning
- Gyprocking
- Painting
- Tiling
- Timber Gates
- Timber Decks, Pergolas
- Specialise in Kitchen and Bathroom Renovations

# SECURITY & ALARMS



Service and installation for residential and commercial

**BURGLAR ALARM** Systems (wired and non-wired). Device connectivity.

**24HR SECURITY** Back to Base monitoring including GPRS Wireless Monitoring Systems

**CCTV** Visual Surveillance Solutions

**FIRE MONITORING** Fire panel back to base monitoring

**INTERCOMS** Repairs, servicing and installations

**ACCESS CONTROL MANAGEMENT SYSTEMS** Integrated security solutions

# ENERGY MANAGEMENT



**Service and installation for residential and commercial**

**ENERGY AUDITING** All spaces including commercial and residential

**ENERGY USAGE** Monitoring of lighting, air conditioning/ventilation

**ENERGY REDUCTION SCHEMES & MANAGEMENT SYSTEMS** Development and implementation

**ENERGY TARIFF STRUCTURE** Analysis and implementation

**DATA LOGGING** Analysis and implementation to ensure efficient infrastructure outcomes

**THERMAL IMAGING** Infrared scanning of electrical infrastructure



# FIRE PROTECTION



**Service and installation for residential and commercial**

**LIGHTING** Emergency and Evacuation

**SMOKE ALARMS** 240 Volt and Lithium battery operated

**TAGGING AND TESTING** Appliances and equipment, Safety Audits

**SUPPLY AND INSTALLATION** Fire rated doors, walls and ceilings

**SYSTEMS** Monitored smoke detectors, Automatic to Stand Alone Fire Detection, Emergency Warning and Intercommunication Systems (EWIS), Back to Base Monitoring

**CONTRACTS AND CERTIFICATIONS** AFSS Certifications, Maintenance Programs

# COMMUNICATIONS

## Specialised design, supply, installation and maintenance services

---

**FIBRE OPTICS** Design, supply, installation, maintenance and certification

---

**DATA/NETWORK CABLING AND INFRASTRUCTURE** Design, supply, installation, maintenance and certification

---

**PHONE/INTERNET/NBN** Cabling and phone point repairs and installation

---

**TV/ANTENNA** Cabling and reception - Free to air, Foxtel/Pay TV infrastructure

# WHY GLENCO?

- 1 **SPECIALIST**  
Australian family owned and operated company who strives to provide a specialised high quality service to our customers
- 2 **SUCCESS**  
Operating since 1988
- 3 **INNOVATIVE**  
Innovative and proven track record
- 4 **POSITIVE ENERGY**  
Energetic company that makes things happen
- 5 **QUALITY**  
Quality technicians, project managers and preferred suppliers who deliver
- 6 **EXCELLENCE**  
Multi-award winning
- 7 **CONSISTENCY**  
We get the job done
- 8 **INDUSTRY LEADER**  
Driven by best practice processes that deliver the best outcomes and service for our customers



glenco.com.au

9700 9996

Glenco®



ELECTRICAL



AIRCON



BUILDING &  
MAINTENANCE



SECURITY



ENERGY



FIRE



COMMS



LEVEL 2



**Electrical**

Electrical License Number: 31808C  
ABN: 54 051 413 926

**Building & Maintenance**

Builders License: 341986C  
ABN: 23 634 055 799

**Security**

Master Security License Number: 000101095  
ABN: 93 169 787 679

**Air Conditioning**

Refrigerant Trading Authorisation: AU44005  
Air Conditioning License Number: 318742C  
ABN: 80 620 283 598

Connected by Service®

Copyright Glenco 2021